

## Message Text

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15

ACTION AF-18

INFO OCT-01 EUR-25 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 COME-00 DODE-00 EB-11 FEA-02 FPC-01 H-03

INR-10 INT-08 L-03 NSAE-00 NSC-10 OMB-01 PM-07 RSC-01

SAM-01 SCI-06 SPC-03 SS-20 STR-08 TRSE-00 PA-04

USIA-15 PRS-01 DRC-01 /195 W  
----- 094027

R 011400Z MAR 74

FM AMEMBASSY BUJUMBURA

TO AMEMBASSY KIGALI

INFO SECSTATE WASHDC 4198

AMEMBASSY BRUSSELS

AMEMBASSY DAR ES SALAAM

AMEMBASSY KINSHASA

AMEMBASSY NAIROBI

LIMITED OFFICIAL USE BUJUMBURA 0132

E.O. 11652: N/A

TAGS: ENRG, RW, BY, CG

SUBJECT: POSSIBLE TEXACO INTEREST IN RWANDA

REF: KIGALI 0090

1. ACCORDING TO MR. G. J. FAU, TEXACO DISTRICT MANAGER FOR RWANDA, BURUNDI AND EASTERN ZAIRE, MESSRS. POUPEAU AND SIEBERT, VICE-PRESIDENT FOR AFRICA AND KINSHASA REGIONAL MANAGER RESPECTIVELY, EXPECTED IN BUJUMBURA ON MARCH 13 AND KIGALI ON MARCH 14.

2. AMONG ITEMS TO BE DISCUSSED IS THE FUTURE OF TEXACO OPERATIONS IN RWANDA AND BURUNDI, PARTICULARLY IN LIGHT OF THE POSSIBILITY OF TEXACO BEING FORCED TO CLOSE DOWN IN ZAIRE.

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3. ALTHOUGH HE CONSIDERS CLOSEDOWN UNLIKELY, HE CITED FOUR

FOLLOWING POSSIBILITIES SHOULD IT OCCUR:

A) CLOSE OPERATIONS IN RWANDA AND BURUNDI. HE DOUBTS THIS WILL HAPPEN, SINCE HE RECENTLY (SINCE BEGINNING OF YEAR) RECEIVED APPROVAL TO HIRE "HIGH CALIBER" LOCAL DIRECTOR HERE AND MECHANIC IN KIGALI.

B) SELL CALTEX PRODUCTS HERE RATHER THAN TEXACO PRODUCTS CURRENTLY SOLD. HE CALLS THIS MOST LOGICAL OPTION, BUT DID NOT EXPLAIN IN DETAIL.

C) DEAL DIRECTLY WITH TEXACO/U.S. FAU WOULD FIND THIS PERSONALLY MOST BENEFICIAL.

D) DEAL THROUGH TEXACO/DOUALA. FAU DISMISSED THIS AS UNWORKABLE.

4. OPTION B OR C WOULD NECESSITATE ESTABLISHMENT OF MODEST HEADQUARTERS OPERATION IN EITHER BUJUMBURA OR KIGALI, BUT THIS WOULD NOT IN ITSELF CONSTITUTE SIGNIFICANT INVESTMENT.

5. HOWEVER, FAU HOPING TO GAIN APPROVAL FROM POUPEAU AND SIEBERT FOR CONSTRUCTION OF SOME 16-20 NEW TEXACO DISTRIBUTION POINTS (FILLING STATIONS) IN RWANDA AND BURUNDI, GENERALLY EXPANDING OPERATIONS EQUALLY IN EACH OF THE TWO COUNTRIES. IT IS NOT KNOWN WHETHER EXPANSION PLANS CONTINGENT UPON CONTINUED TEXACO OPERATIONS IN ZAIRE.

6. FAU NOTED THAT OFFICIALS IN GOR MOFA AND PRESIDENCY, PLUS PRESIDENT OF RWANDA'S NATIONAL BANK, HAVE EXPRESSED CONSIDERABLE INTEREST IN POSSIBILITY NEW TEXACO INVESTMENT, INCLUDING SOME SIGNS OF FLEXIBILITY RE GOR LEGISLATION PROHIBITING REPATRIATION OF PROFITS.

7. FYI - FAU CONFIDED THAT TEXACO PRIVATELY HOPING LONG-STALLED FRG OFFER TO FINANCE BUNKER CONSTRUCTION WILL GET MOVING AGAIN.

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## Message Attributes

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